



Training course form

BOAT INSURANCE ESSENTIALS

Introduction

With nearly 8.6 millions pleasure boats and \$10 billion generated each year, the flourishing pleasure craft industry in Canada represents a major potential for the personal insurance field. It is a growing market that requires expertise and technical knowledge from professionals willing to progress in that field.

Discover the content of our training course Boat Insurance Essentials and hold all the cards needed to become an expert in pleasure craft. You will be able to give the best support to your clients.

Training course program

- › Initiation to boat insurance basic rules: coverable interests, creditors and required licenses
- › Introduction to the boat insurance market
- › Technical presentations: types of motors and watercrafts
- › Understand the key elements of the boat insurance wording: definitions, guarantees and conditions
- › Special cases
- › Preparing an insurance contract: online tools and demonstration

Concerned target

- › Broker
- › Underwriter and assistant
- › Any collaborators wishing to develop his skills of the pleasure craft market

Training course package

- › 2 hours
- › Where? Our trainer can go to your office or come to meet you on roadshow

The advantages

- › A content created by industry experts
- › A method including quizzes at the end of each module to keep in the mind the important notions
- › A practical cases and concrete techniques teaching
- › An accredited training awarding with 1.5RIBO

About Taylor Bennett

With an extensive experience and strong knowledge of the insurance industry, Taylor Bennett joined the ranks of APRIL Marine team, his hiring is part of APRIL Marine Canada strategic business development plan in Ontario. Taylor Bennett thanks to his experiences has a strong knowledge of the insurance industry.

About APRIL Marine Canada

One of the leaders of pleasure craft insurance for more than 40 years, APRIL Marine works with more than 15,000 brokers around the world. From quotation to claim, APRIL Marine guides, advices and accompanies partner brokers in the process of selling boat insurance. Using digital technologies and responsive tools specially designed to meet their needs, APRIL Marine contributes continuously in making insurance easy. An essential collaboration with partners and brokers that sees APRIL Marine helping 75,000 boaters in Canada, Europe and the Caribbean to pursue their dream

Questions and In-Depth Look



Want to go further? To discover our other APRIL training courses, go on www.april.ca